

WEB ROCKET MEDIA

# Digital Marketing Portfolio

RETAIL/ECOMMERCE



## Portfolio Outline

#### CONTENTS

Web Rocket Media: Services Overview

Project One: Masked in America

Project Two: Yoga Pants Cat

Project Three: Mama Strut

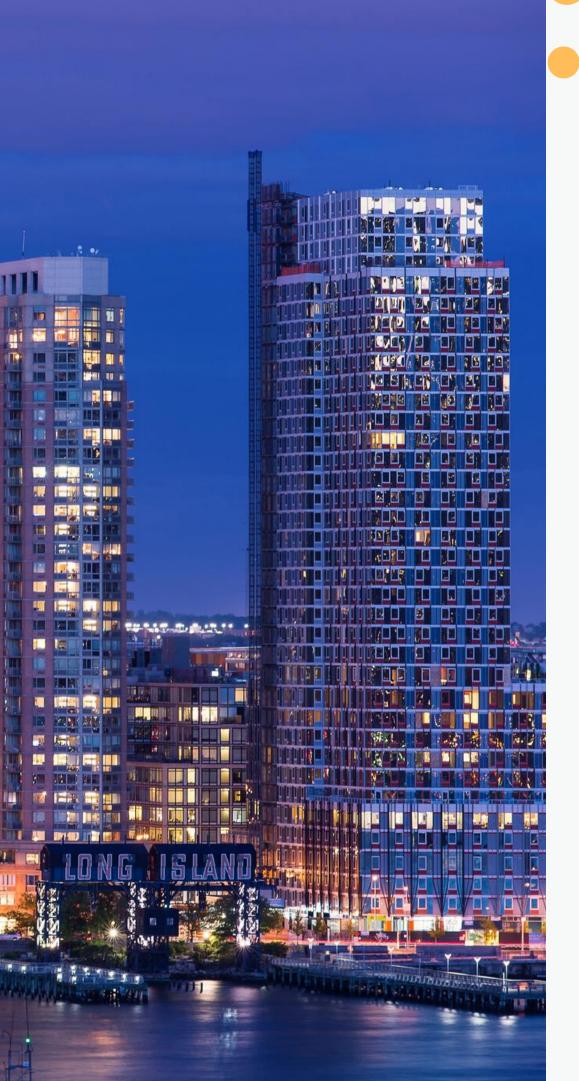
Project Four: Shop My Cureall

Project Five: Gia Rose Boutique



"I've learned that people will forget what you said, people will forget what you did, but people will never forget how you made them feel."

MAYA ANGELOU



# About Web Rocket Media

Web Rocket Media was founded in 2016 by marketing guru Melissa Psihudakis. Web Rocket has grown over the past five years into a fully-staffed, full-service digital marketing agency capable of handling even the most complex of marketing projects. Despite specializing in the health & wellness sector, Melissa and her team of 40 professionals are ready to be your only digital media partner.



## SOCIAL MEDIA

Social Media Strategy, Infographic Creation, Social Media Calendars, Social Media Analytics, Social Media Advertising, Video Posts

## EMAIL MARKETING

Drip Campaigns, Abandoned Cart Series, CRM Integration, Sales Funnels, Lead Lists

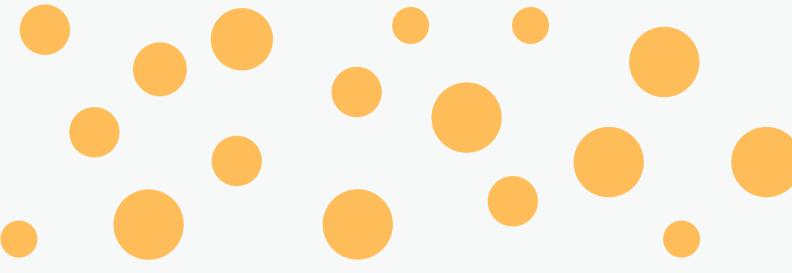
## SEO

SEO Audits, Technical SEO Corrections,
On-Page SEO Corrections, Google My
Business, Keyword Mapping, Blogs,
Press Releases

## AUDIO/VISUAL

Podcast Creation, Podcast Outreach,
YouTube Strategy, YouTube Channel
Optimization, YouTube Video Script writing

## Our Website





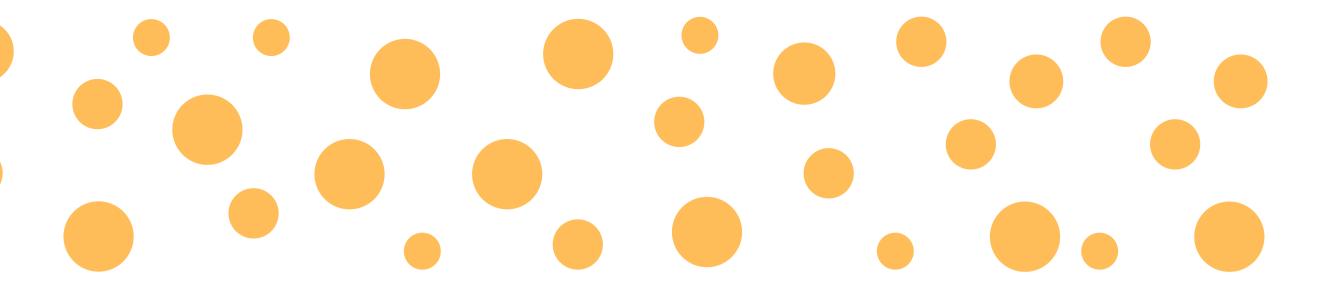
ABOUT US PORTFOLIO OUR RESUME SERVICES BLOG CONTACT US

CALL NOW

(\*\*) +1.800.449.7250



www.MyWebRocketMedia.com



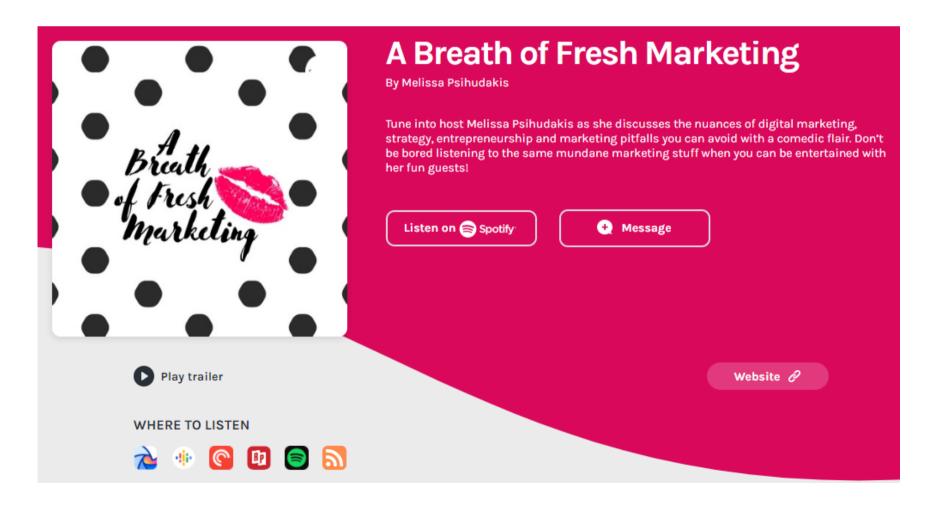
## Our Podcast

Breath

Fresh

Marketing

We launched our podcast, "A Breath of Fresh Marketing" in the winter of 2019 and continue to push out new podcasts weekly with guests from every corner of the marketing world.

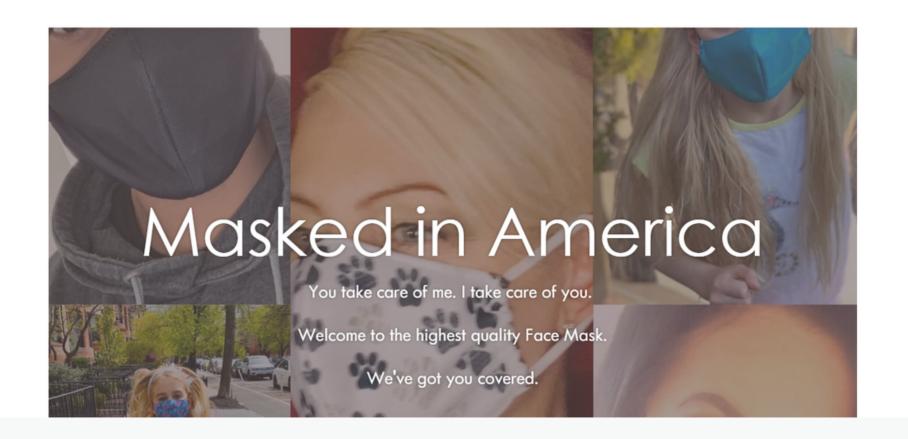


# Project





ome Collection Products Photo Gallery Blog



## MASKED IN AMERICA

Masked in America is an online storefront whose creation was inspired by the sudden demand felt by many clothing manufacturers to provide cloth face masks and market them in a hurry. The creator of the shop owned a commercial factory that created athletic wear and began to create face masks and shields in response to the pandemic. Web Rocket Media designed and launched a website for the client, wrote SEO-optimized copy for the website, and designed a logo in under a week. .

980

### www.MaskedinAmerica.com

#### MASKED IN AMERICA



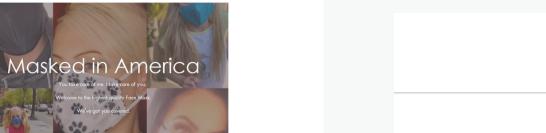








## MASKED IN AMERICA



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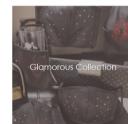


Handcrafted with Love

#### FEATURED PRODUCTS















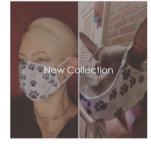


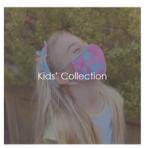




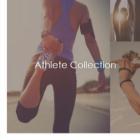
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#### Collections























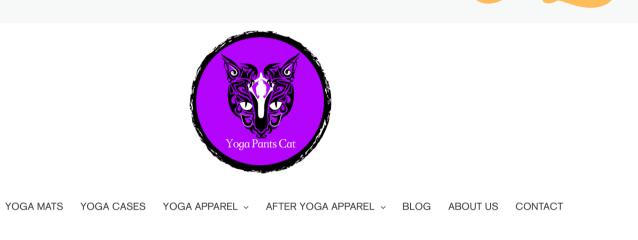


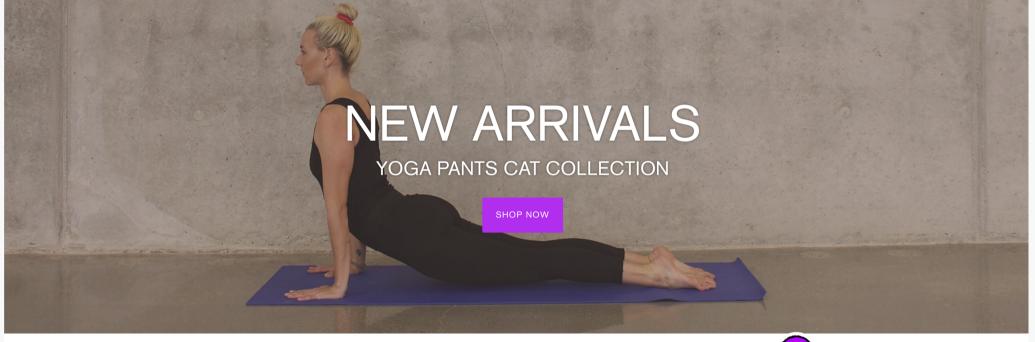








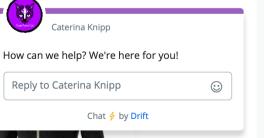












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www.YogaPantsCat.com

## YOGA PANTS CAT

Yoga Pants Cat is a 100% online retail storefront that was created early in 2020 with the intention to sell workout clothes and casual wear for women and some children's clothes as well. The owner came to Web Rocket Media requesting a variety of services, including: SEO to rank for keywords and create an organic presence, social media to increase brand awareness and a complete site design and branding package.



#### yogapantscat\_

**77** following **117** posts **56** followers

#### **Yoga Pants Cat**

Our online store is run by a passionate group of yoga lovers and we aim to bring you the most comfortable, affordable yoga pants on the market! bit.ly/2S5PR9R

**Ⅲ POSTS** 

**TAGGED** 

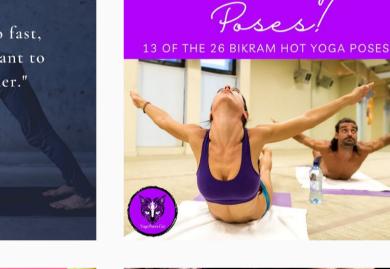


Couples yoga is open to any two people that simply want to destress.















#### YOGA PANTS CAT



yogapantscat\_ · Follow

yogapantscat\_ Read our blog to learn the best ways to flow through a yoga session to build muscle and gain

#yogaislife #yogamotivation #yogatribe #yogainspo #yogaforeveryone #doyoga #meditationspace #howtomeditate #yogameditation #completeguide #yogaguide #yogainspired #grow #weights #bands #birddog #sumosquat #lungepulls

 $\Diamond$   $\Diamond$   $\Delta$ 

7 likes MARCH 5

Add a comment...

SOCIAL MEDIA

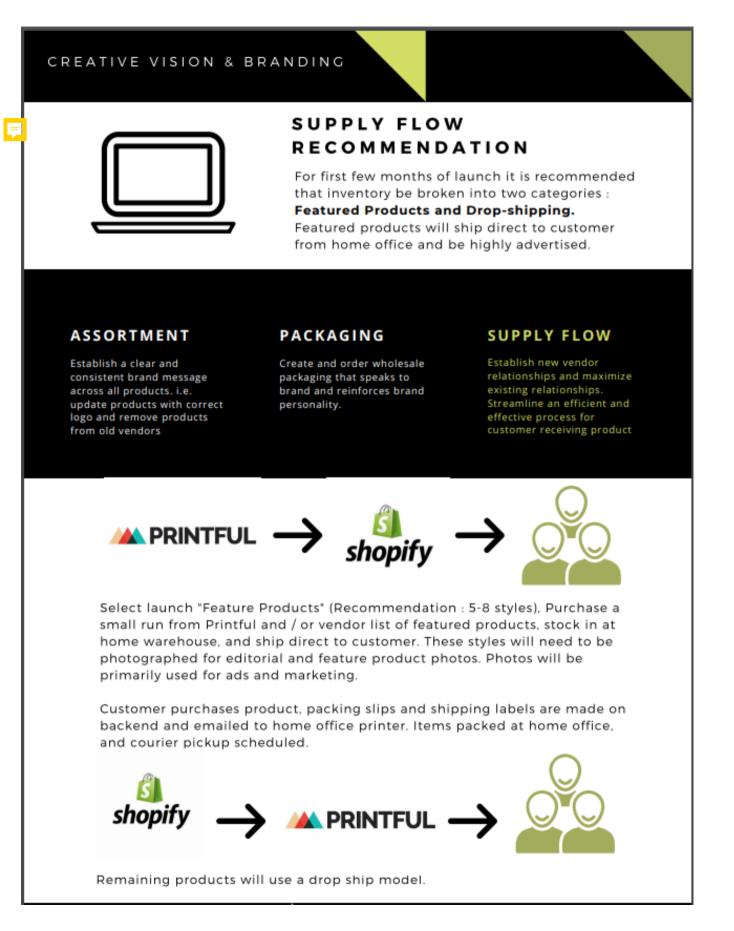
## YOGA PANTS CAT

SOCIAL NETWORK	CONTENT TYPE	IMAGE		HASHTAGS	LINK	CANVA LINK	Blog Link
MONDAY							
FACEBOOK	QUOTE	"If you want to go fast, go alone. If you want to go far, go together."  -African Proverb	Yoga is a fantastic way to create a connection between our breathing, body, mind, and soul.	#yogaislife #yogamotivation #yogatribe #yogainspo #yogaforeveryone #doyoga #igyogi #yogini #yogagirl #gratitude #couplesyoga #couples #connection	https://yogapantscat.com/collections/yoga-p ants/products/black-floral-printed-details-leg gings-yoga-pants	https://www.canva.com/design/DAE URbgh7FI/q_s4nQ29hoONXd6wm gEY4g/edit	
INSTAGRAM	QUOTE	"If you want to go fast, go alone. If you want to go far, go together."  -African Proverb	Yoga is a fantastic way to create a connection between our breathing, body, mind, and soul.	#yogaislife #yogamotivation #yogatribe #yogainspo #yogaforeveryone #doyoga #igyogi #yogini #yogagirl #gratitude #couplesyoga #couples #connection	https://yogapantscat.com/collections/yoga-p ants/products/black-floral-printed-details-leg gings-yoga-pants		
PINTEREST	QUOTE	"If you want to go fast, go alone. If you want to go far, go together." -African Proverb	Yoga is a fantastic way to create a connection between our breathing, body, mind, and soul.	#yogaislife #yogamotivation #yogatribe #yogainspo #yogaforeveryone #doyoga #igyogi #yogini #yogagirl #gratitude #couplesyoga #couples #connection	https://yogapantscat.com/collections/yoga-p ants/products/black-floral-printed-details-leg gings-yoga-pants		

## SOCIAL MEDIA CALENDAR

#### YOGA PANTS CAT





DROPSHIPPING / PACKAGING RECOMMENDATIONS







HOME YOGA MATS YOGA CASES YOGA APPAREL V AFTER YOGA APPAREL V BLOG ABOUT US CONTACT

#### **ABOUT US**



#### PANTS FOR LIFE, NOT JUST FOR YOGA.

Pants that are designed with women in mind. Strong women uplift other women, and we also understand what other women want. There's nothing more important than feeling comfortable and confident in what you wear. That's why these yoga pants are made for you; because we get it, life can be crazy, and your clothes need to keep up.

No yoga? No problem. These comfortable and quality pants are designed to be your new best friend. Comfy, cozy, with cat-like flexibility; Yoga Pants Cat products are made to keep up with you no matter what you're doing. Don't want to change out of your favorite yoga pants? Now you don't have to... Who really likes to wear jeans anyway, right? Our pants are crafted to be snug and stylish, so you can wear them for lounging or date-night. No more uncomfortable, irritating, flimsy clothing. Look good and feel good, always.

Yoga Pants Cat products are fashioned by women, for women, because you need flexible clothing that can handle your busy schedule. From moms to businesswomen (and every woman in between), our products are ready to tackle the demands of everyday life. If you want to look good and feel even better, you've found the perfect fit! Supportive but stretchy, these pants are designed to be dressed up for a night out, or dressed down so you can stretch out and chill out. Yoga Pants Cat keeps your athleisure goals in mind; because yoga pants aren't just for yoga anymore,

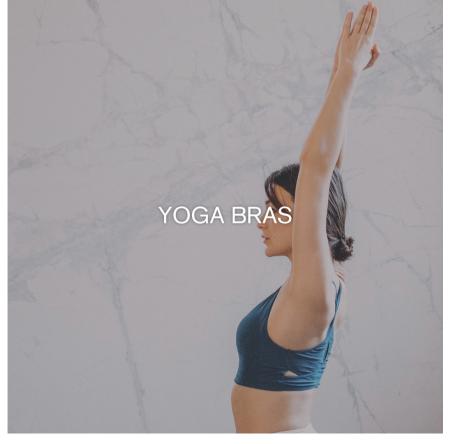
Quick links	Newsletter	
Search News About YPC Contact Us	Email address	SUBSCRIBE
AMER (I) DECEMBE PLC SSS (II) VISA		f 0 0
	© 2021, Yoga Pants Cat All Rights Reserved   Develo	ped by <u>Web Rocket Media</u>

#### YOGA PANTS CAT



SHOP THE LATEST





WEB DESIGN MOCK UP/LOGO SAMPLES

#### YOGA PANTS CAT

## How Can Yoga Instructors Ensure Their In-Person Yoga Classes Are Pandemic-Safe?

by Jolee McManus July 23, 2020



If you're a yoga instructor, it's been a rocky year for your business. When the coronavirus first struck in early 2020, quarantine policies caused ...

## **BLOG SAMPLES**

How Can Yoga Instructors Ensure Their In-Person Yoga Classes Are Pandemic-Safe?

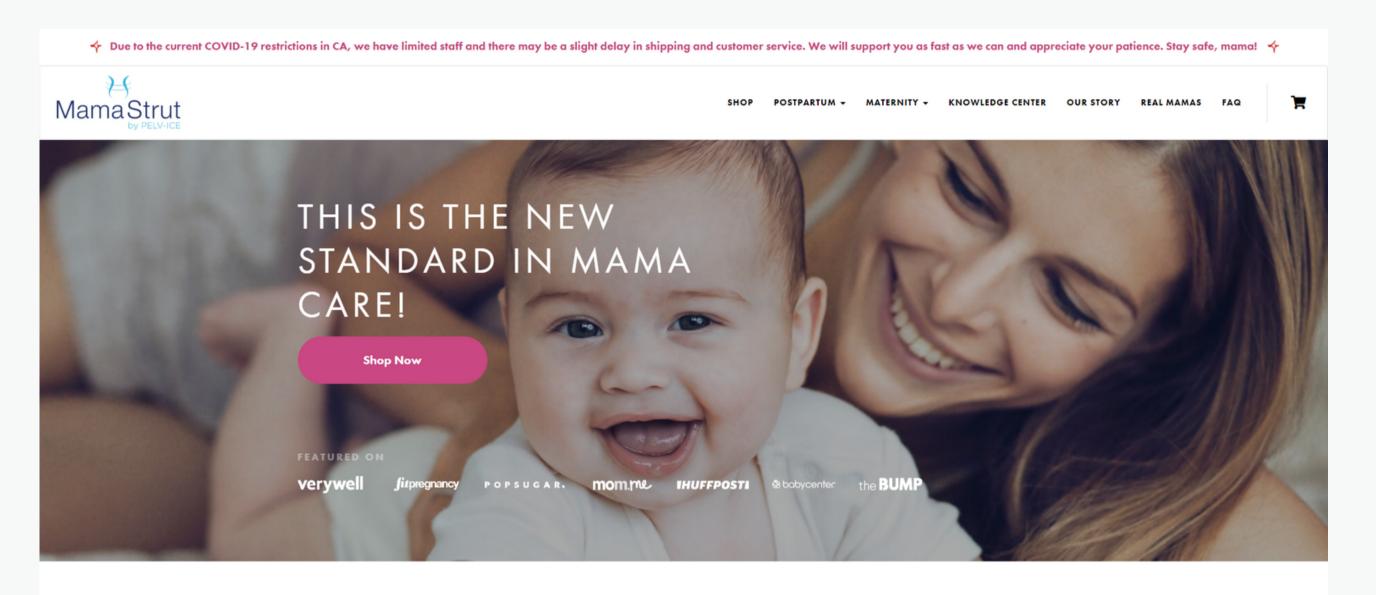
5 Yoga Necessities for Every Kind of Yogi

<u>Creating a Yoga Space at Home</u>



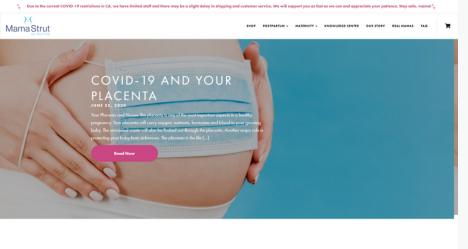
## MAMASTRUT

The owner of Mamastrut, a company that specializes in abdominal support braces for postpartum women, came to Web Rocket Media looking for a web development team to support her ecommerce website as well as SEO optimizations for her existing copy and updates to her blog content.



THE MAMA STRUT DIFFERENCE

#### www.MamaStrut.com









#### COVID-19 AND PREGNANCY



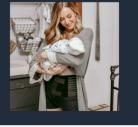
#### CBD FOR ALL THE THINGS— UNLESS YOU'RE PREGNANT





#### THE OPIOID CRISIS: POSTPARTUM





f 🗹 🌀

#### SHOP ALL PRODUCTS

MamaStrut

















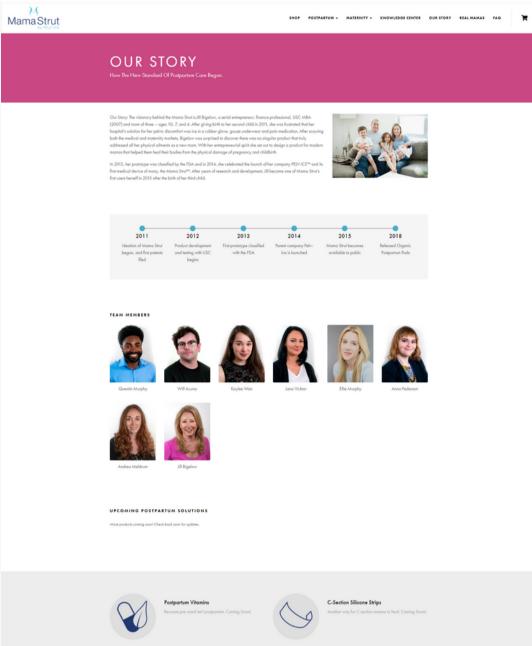






## Pelv-Ice Mama Strut Lower Back Accessory Pack \$19.99

#### **MAMASTRUT**





**WEB** DESIGN

# Project //

Get discounts by joining the Gia Rose Tribe! Text GIAROSE to 578-277!

GIA ROSE

Account V Cart (0)

Home

Apparel +

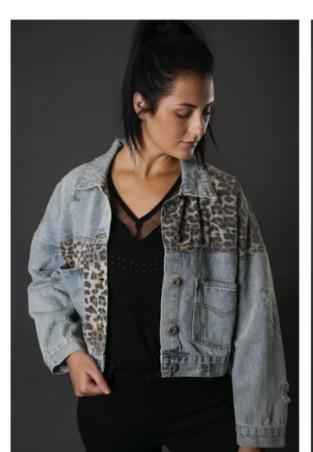
Accessories

For the Hom

s Gift (

Love A S

Sloan's FAVS



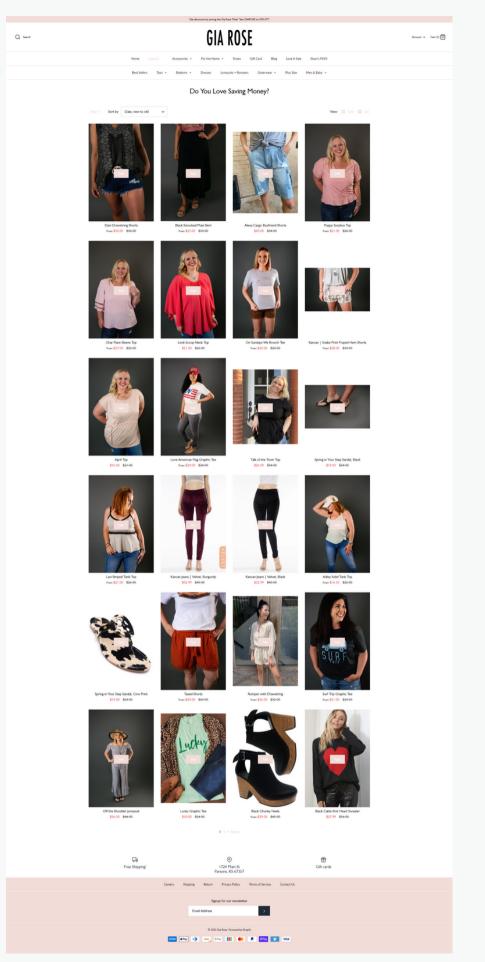




## GIA ROSE BOUTIQUE

Gia Rose Boutique was a small town fashion retailer in a Kansas that was ready to expand into an online market. Web Rocket Media was able to grow all of the store's social followings, increase the store's organic traffic by more than 30%, create a successful email marketing campaign, revamp the existing website to be more appealing to shoppers as well as search engines, and create a successful Google Ads campaign...





Q Search

GIA ROSE

Home Apparel + Accessories + For the Home + Shoes Gift Card Blog Love A Sale Sloan's FAVS

#### News

Get discounts by joining the Gia Rose Tribe! Text GIAROSE to 578-277!

#### Fall In The Future

Summer is winding down and it's time to start thinking of cooler temps and all the fun and cozy outfits we can wear! Yes, summer is great for jean shorts, sundresses, and lake days; but I for one prefer a cozy sweater, booties, and a day

#### Masks

COVID brought us a lot of headaches and fear, but it also brought us the hottest new accessory, face masks! Masks are coming in all colors and patterns-animal print is still in so stock up on leopard, snakeskin, and even zebra. Keep one in your office, your purse, and your car so you're never caught without it.

#### Jean Jackets

Your favorite Summer sundress can be worn well into August and September by simply tossing on a jean jacket and a pair of tennis shoes for a casual weekend vibe or casual workwear. Oversized jean jackets can be paired with biker shorts and a graphic tee for running errands or grabbing coffee with a friend. A cropped jean jacket tossed over your favorite swing dress is perfect for work!

Is a jean jacket too casual?

#### Blazers

In the early days of fall, all you need is a blazer to keep warm in the early mornings and after the sun goes down. This season branch out with a plaid pattern or try a bold color like red or my personal favorite hot pink.

Try a blazer with a dress, a camisole and jeans, or blouse and slacks for the office.

#### Maxi dresses

Maxi dresses are easily one of the most comfortable articles of clothing in your closet. Take it from summer to fall with tennis shoes or booties or a cropped sweater over the top. Solid colors and stripes are great neutrals that are seasonless.

#### Marigold

Mustard's fancy cousin, Marigold is the perfect color to represent the summer sun and the changing of the leaves in fall. Add it to your wardrobe in the form of a blouse or



#### Styling with a Mask

If you've been living on the Planet Earth for the past five months you'll know we're in the middle of a global pandemic, and to keep as safe as possible when out in public we wear masks. But just because we have to cover the bottom half of looking cute. Here's how to style your summer outfits while staying safe.

If you plan on looking good this summer, your best bet is to start with the mask itself. It's been a few months now since the initial outbreak and needless to say it's going to be a while before it's over, so do yourself and the environment a favor and ditch the flimsy, plastic, boring, one use masks in exchange for a cloth mask that actually fits comfortably and is fashionable at the same time. Nowadays you can buy cute customizable face masks from virtually anywhere! From boutiques to dog toy companies there's no excuse not to treat yourself. There's floral masks to fit the season, your favorite tv characters, or even a beloved sports team to show your support.

We've all discovered new challenges while wearing masks these past few months, one of them probably being ears bent in awkward positions. Yeah, not cute. But by simply arranging your hair to either cover your ears completely or putting it up in a half up half down style you can successfully draw attention away from the unwanted party trick and instead on your new look.

When looking to accessorize keep in mind the season and the overall mood; try and keep it light and colorful. If you have a nice floral print mask go with either a base color for a top or a similar matching print. Favorite sports team? Wear a jersey or match with the main colors of the team. When it comes to jewelry I love dangly earrings as much as the next person, but keep in mind how it will look and feel with a mask on. You don't want one under the strap and the other over, or for them to even fall out. It's always smart to stick with studs whenever in a fashion crisis. With bracelets it's always a tricky subject. If you're going to wear dangly loose bracelets make sure that you don't plan on wearing gloves that day because that can go from cute to uncomfortable very quickly.



Share 🔛 💆

#### Gift ideas for every kind of friend

Is your BFF's birthday coming up? Or just planning ahead for Christmas? Whatever the occasion, it's always good to have gift ideas hands for when the time comes.

We've compiled a handful of gifts your girlfriend is guaranteed to love, categorized into eight different kinds of friends. Keep reading to find a gift your friend will love and cherish!

#### The scent-obsessed friend

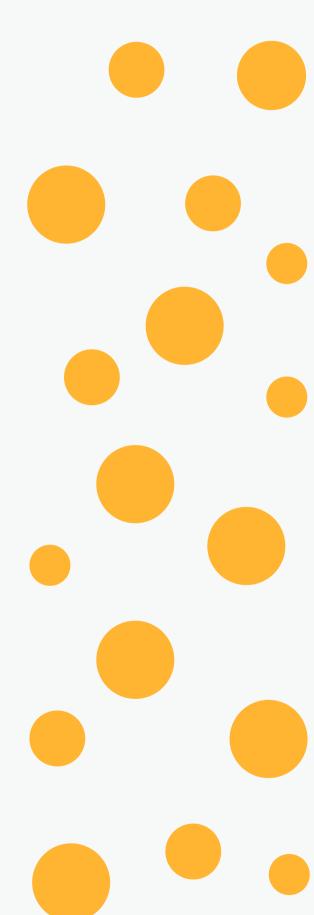
We all have that friend that can't leave the house without spritzing themselves with their signature scent, and who can't have a movie night without lighting their favorite soothing candle. It's hard to go wrong, getting this friend a new, sweet-smelling surprise.

#### Lenny & Eva | Candle, Jasmine



Rainbow Matches in Glass Jar









Your Google My Business Performance Report



## Gia Rose

Report Date: July 8 - July 14



The number of times the website was clicked



45 Website Actions

Over the past 7 days

July 14	July 7	June 30
45	37	28

## Request Directions

The number of times the website was clicked



 $\underset{\mathrm{Directions}}{2} \quad \underset{\mathrm{Directions}}{^{\mathrm{Request}}}$ 

Over the past 7 days

July 14	July 7	June 30
2	4	3

## Call you

The number of times the resource was viewed on Google Search



1 Phone Actions

Over the past 7 days

July 14	July 7	June 30
12	1	4



The number of times the resource was viewed on Google Search



457 (+3%) Views

Over the past 28 days

July 14	July 7	June 30
457	443	394

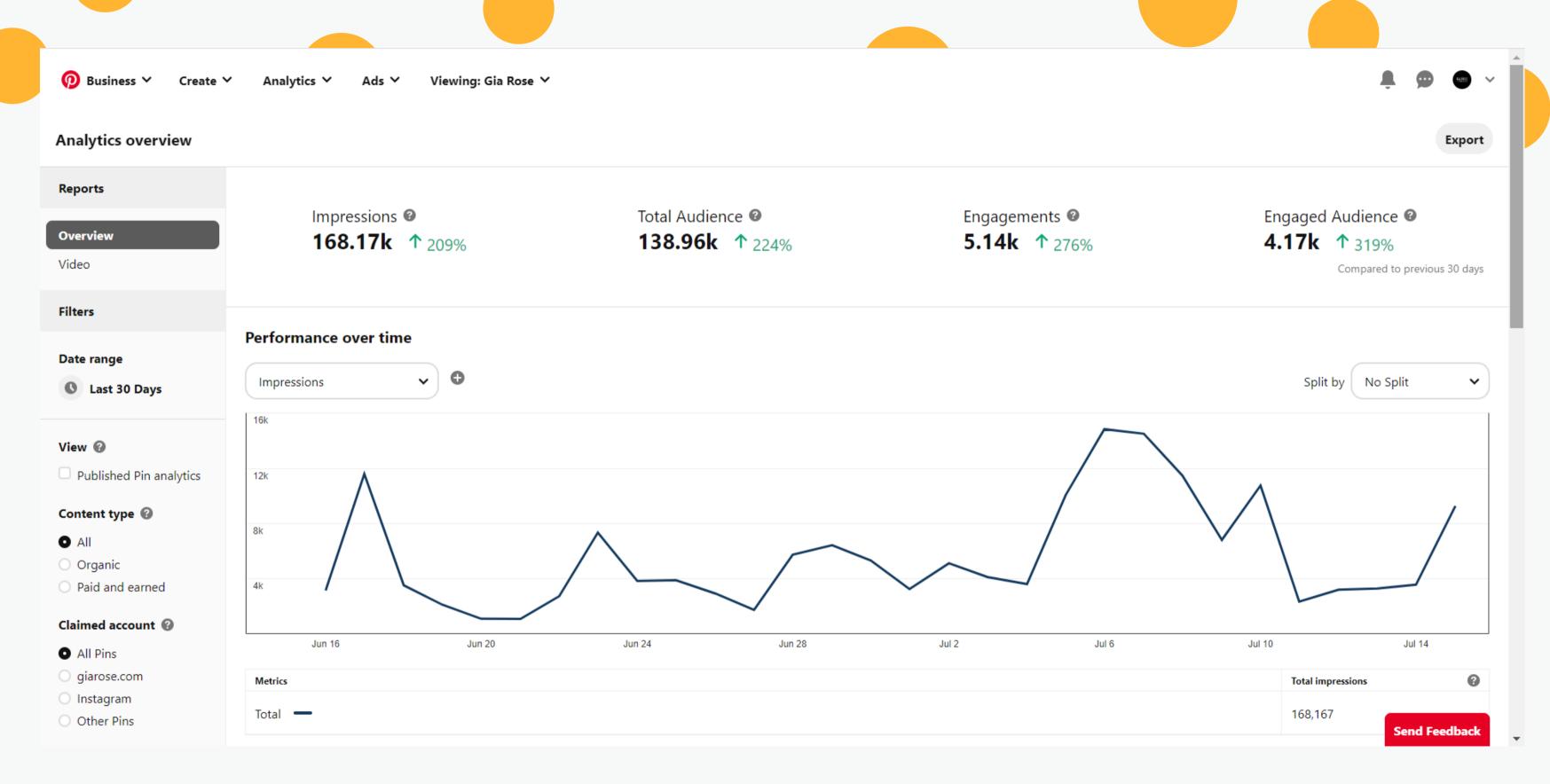
Map Views The number of times the resource was viewed on Google Maps



275 (+8%) Views

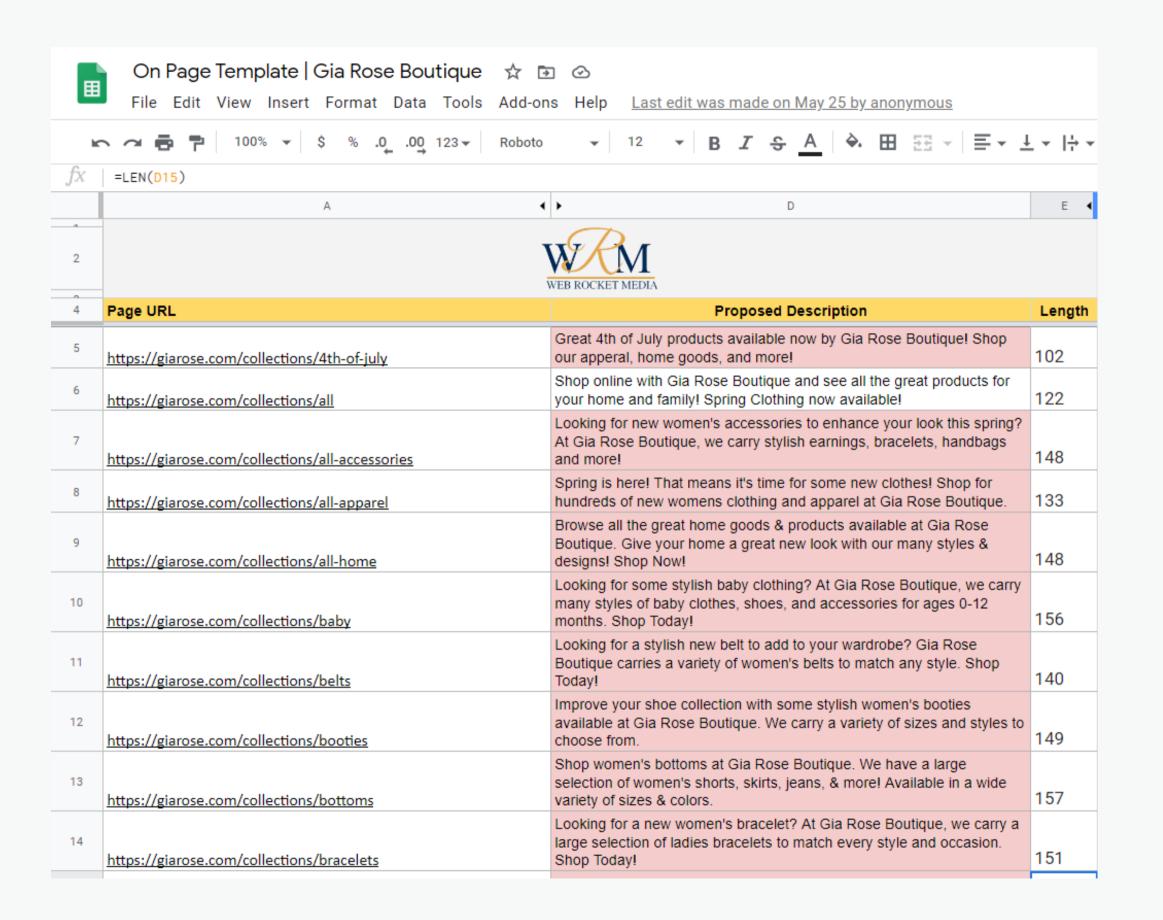
Over the past 28 days

July 14	July 7	June 30
275	254	177



30 DAY PINTEREST ANALYTICS

# SEO OPTIMIZED KEYWORDS AND TITLES



### META DESCRIPTIONS





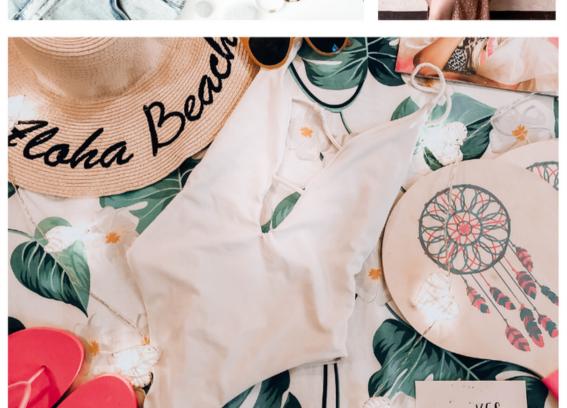


## MAY 2020 PROMOTIONAL CALENDAR

S	М	Т	W	TH	F	S
					1	2
3	4	5 Mother's Day is only a week away! Receive 10% off all accessories.	6	7	8	9
10	11	12	13	14	15	16
17	18 Memorial Day Sale! Start early so that everyone has their Memorial Day outfit with 20% off.	19	20	21	22	23
24	25	26	27	28	29	30
31						







## JUNE 2020 PROMOTIONAL CALENDAR

S	M	Т	W	TH	F	S
	1	2	3	4	5	6
7	8 Buy 1 bathing suit get the 2nd 1/2 off! Summer is right around the corner.	9	10	11	12	13
14	15	16	17 Father's Day is coming up on Sunday! Don't forget we are offering 10% off men's products!	18	19	20
21 Father's Day!	22	23	24	25	26	27
28	29	30				



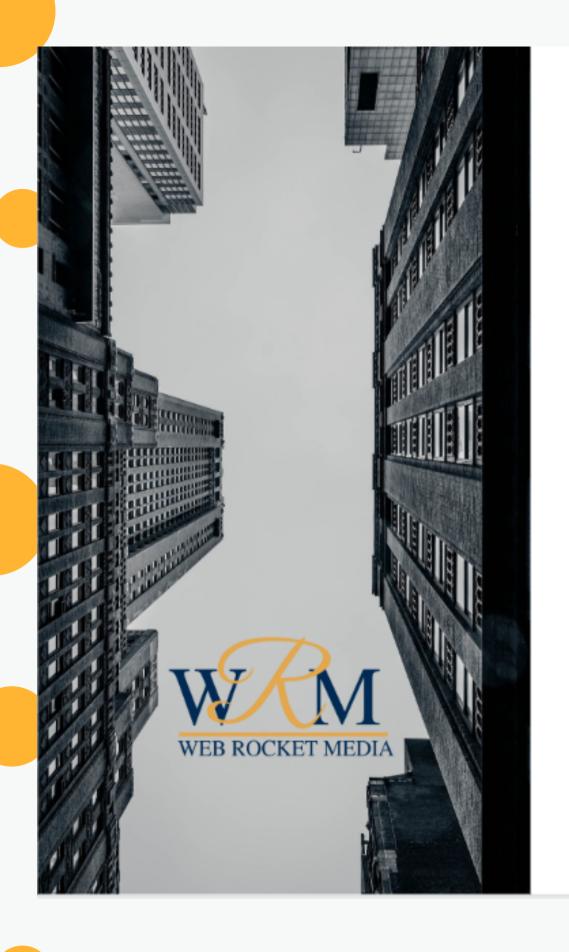




## JULY 2020 PROMOTIONAL CALENDER

S	М	T	W	TH	F	S
			1 July 4th sale! Buy 1 pair of sunglasses get the 2nd half off!	2	3	4 July 4th!
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	



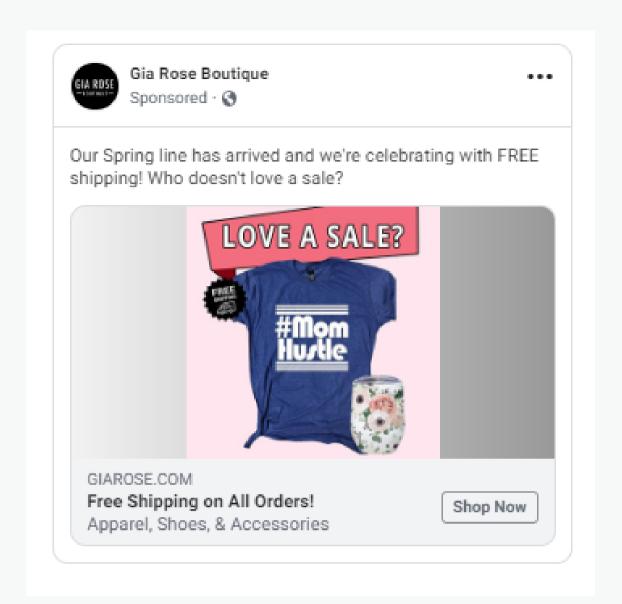


## **Gia Rose Boutique**

## SOCIAL MEDIA STRATEGY

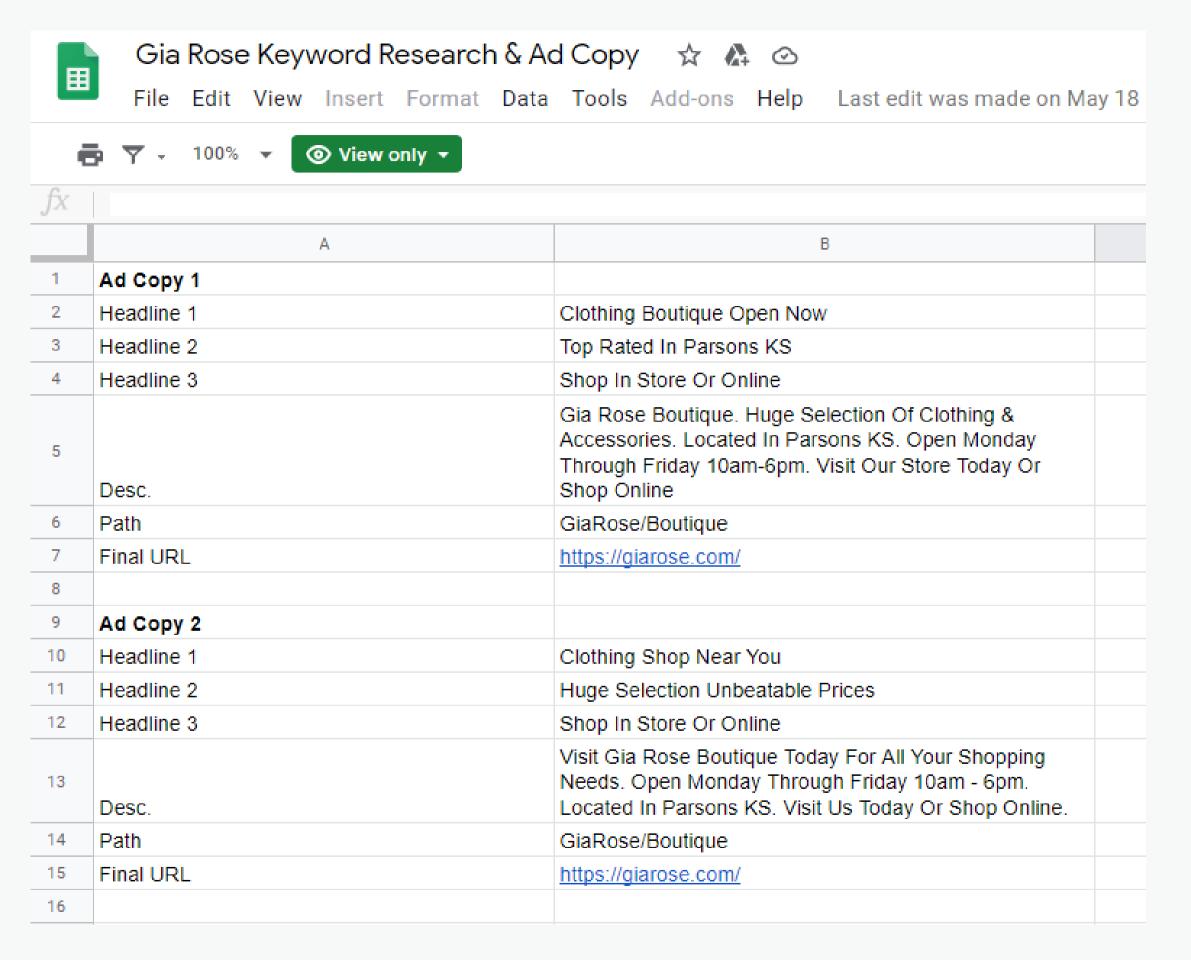
Melissa Psihudakis
SOCIAL MEDIA
WEBROCKETMEDIA@GMAIL.COM

## SOCIAL MEDIA STRATEGY



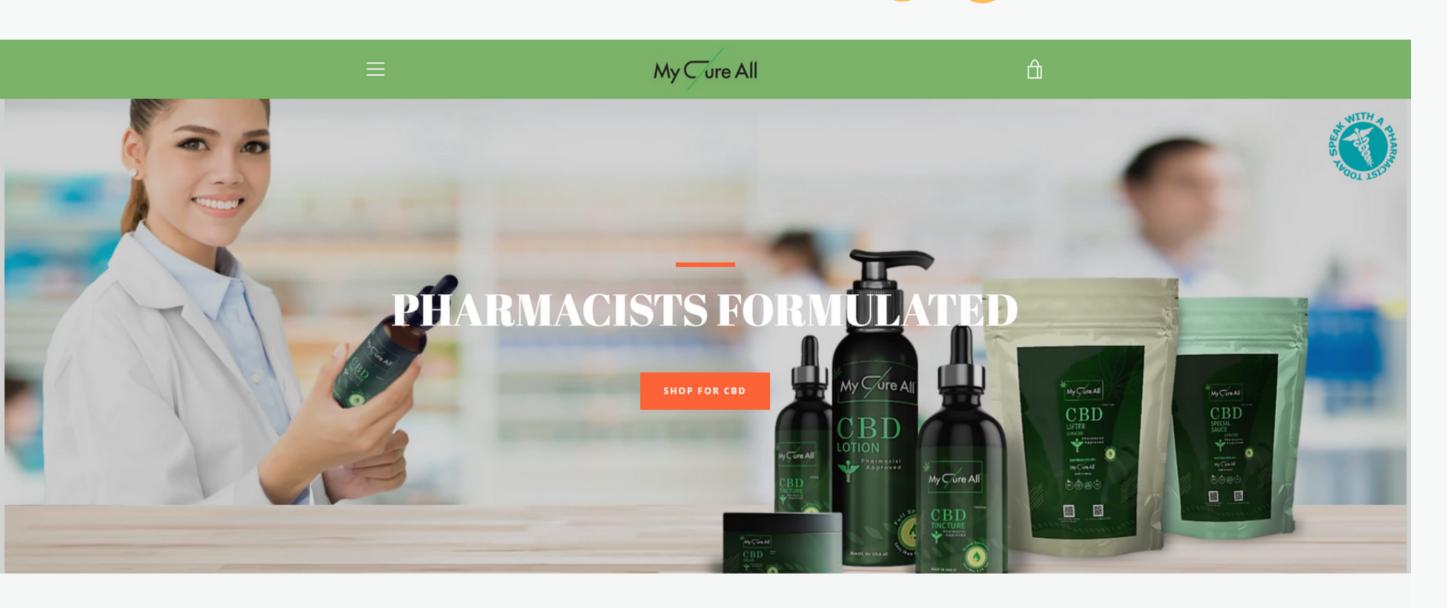
Amount Spent	Conversion Rate Ranking Ad Relevance	Engagement Rate Ranking Ad Relevance	Quality Ranking Ad Relevance	Cost per Result	Impressions	Reach	Results	Last Significant Edit	Budget Ad Set	Bid Strategy Ad Set
\$64.32	_	_	_	\$0.42 Per Link Click	33,269	17,337	153 Link Clicks	May 1, 2020, 5:4 103 days ago	\$150.00 Lifetime	Lowest cost Link Clicks
\$64.32 Total Spent				\$0.42 Per Link Click	<b>33,269</b> Total	<b>17,337</b> People	153 Link Clicks	_		

## FACEBOOK/INSTAGRAM ADS



## GOOGLE ADS STRATEGY/COPY

# Project (%)



## SHOP MY CUREALL

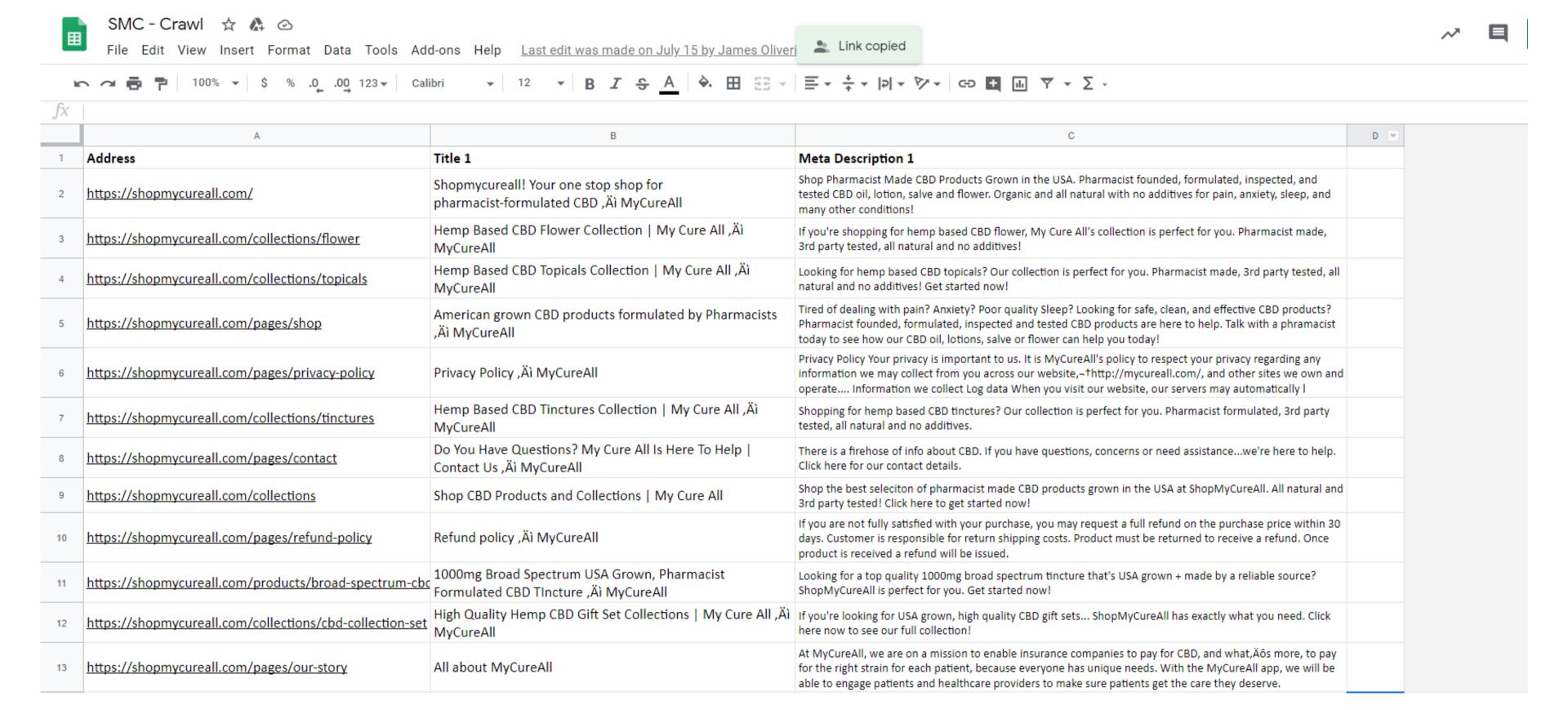
The CEO of Shop My Cure All needed SEO help. Their products were getting reasonable search traffic resulting in decent sales numbers, but their organic SEO and keyword rankings continued to be penalized by Google. Web Rocket was able to narrow several potential reasons for the penalties and corrected them, resulting in an improved SEO health score and an improvement in organic SEO results.



Our Products

www.ShopMyCureall.com

#### SHOP MY CURE ALL



### DIRECT CRAWL



Shop my cure all SEO Workbook 🛕 🗈 🙆

File Edit View Insert Format Data Tools Add-ons Help Last edit was seconds ago

**Technical SEO Issues** Corrected Notes 4 pages have too many parameters in their URLs RESOLVED It is a shopify auto genrated parameters which we can't modify it because it's genrated per client selected options 3 66 links on this page have no anchor text RESOLVED I have checked that all anchor text are properly 4 40 resources are formatted as page link RESOLVED This is fine. It is a product zoom link on overlay that is showing formatted as page link issue. 5 18 orphaned pages in sitemaps This is a blog & blog posts which is not published therefore showing Orphand pages issue. Verify if we need to make the blog and blog posts live RESOLVED 6 13 pages have only one incoming internal link It's corrected. This is a product pages, therefore only one link will go to these pages. RESOLVED 7 6 pages are blocked from crawling 3 Pages issue has been resolved. The other Cart & Checkout Pages cannot be crawled by google cause they don't hold static data, also they are blocked by shopify. 8 6 pages need more than 3 clicks to be reached So for this issue we will need to show this products quick way so that user can directly collection like this (https://shopmycureall.com/collections/flower) 2 URLs with a permanent redirect RESOLVED 10 3 pages don't have an h1 heading RESOLVED 12 13 14 15 16 17 18 Copy Issues Corrected Notes 20 33 pages have low text-HTML ratio 17 pages have a low word count On Page Issues Corrected Notes PROPOSED Need Meta Description for each pages 4 pages have duplicate meta descriptions PROPOSED 24 2 issues with duplicate title tags Need title of products so that I can set it 5 pages don't have meta descriptions PROPOSED Need Meta Description for each pages 1 page has too much text within the title tag PROPOSED https://docs.google.com/spreadsheets/d/1AkRpQdK\_6lOQf-97ZbGmmRAzh1HjxwkrZL0e1sJP\_tk/edit#qid=184138177 Developer's Notes 29

## SEO WORKBOOK